

**FORTIS MALAR REPORTS Q1 FINANCIALS**  
**REVENUE UP 10%, OPERATING PROFIT SURGES BY 34%**  
**NET PROFIT UP 142% TO RS 2.69 CR**

**Chennai, July 24, 2012:** Fortis Malar Hospitals Ltd., a subsidiary of Fortis Healthcare Ltd., today announced its unaudited results for the quarter ended June 30, 2012.

**Financial Highlights for the first Quarter (Q1), ended June 30, 2012**

- Fortis Malar Hospitals recorded an Operating revenue of Rs 24.25 Cr., in Q1 2012, a growth of 10% over the corresponding quarter of the previous year.
- Operating Profit (EBIDTA) for the period stood at Rs.3.38 Cr, an increase of 34% as compared to Q1, 2011.
- Net profit for Q1, 2012, was at Rs.2.69 Cr against Rs.1.11 Cr reported during the same period last fiscal, representing a growth of 142%.
- Growth was mainly driven by better performances of Cardiac sciences, Gynaecology, Gastroenterology, Dialysis and Health checks which grew by 26%, 78%, 38%, 26%, 183%, respectively.

**Operational Highlights for Q1, 2012**

- The hospital organized a large number of onsite camps for Corporates and other institutions in Chennai, for Cardiac, Neurology (spine screening), Urology and General medicine.
- Fortis Malar expanded its outreach Corporate healthcare programme, by enrolling a larger number of new Organizations,
- International camps were conducted at Nigeria and Kenya to educate patients on affordable treatment options available at Fortis Malar Chennai for a several diseases.

- Dr. Nithya Ramamoorthy, Senior Consultant – OBG, received the “Best Doctor Award” from Tamilnadu Governor, Mr. K. Rosaiah, at a function held at Dr. M.G.R. Medical University, Chennai.

### **Corporate Social Responsibility**

Playing its part as a good social corporate citizen, Fortis Malar has been involved in activities that contribute to society.

- The company is embarking on a programme that will allow it to progressively introduce clean wind energy in place of traditional grid electricity, to supplement its energy needs.
- The hospital conducted advanced life support awareness programmes, at the Sishya School, Adyar, Chennai.
- Fortis Malar rendered Medical support to the pilgrims and devotees at Anandapadmanaban Swami temple, Adyar, Chennai during its annual festival.

**Commenting on the results Mr Aditya Vij, Chairman, Fortis Malar Hospitals Limited, said,** “The Company continues to maintain its growth momentum which is a result of the institutionalization of various medical programmes and investments made in upgrading the infrastructure at Malar. It is now being highly regarded for its professional services, especially in the areas of General and Paediatric Cardiology and Neurosciences- with an emphasis on the treatment of difficult conditions such as Epilepsy. Our continuing focus is on improving the quality of healthcare delivery and providing high end tertiary care services to our patients. We remain confident that the coming years will continue to see Fortis Malar as a Hospital of choice, in Southern India, based on its Clinical excellence”.

### **About Fortis Malar Hospitals Ltd:**

Fortis Malar Hospital (formerly known as Malar Hospital) was acquired by Fortis Healthcare (India) Limited in early 2008. The hospital founded in 1992, is

established as one of the largest corporate hospitals in Chennai providing quality super specialty and multi specialty healthcare services. Fortis Malar Hospitals, with 180 beds, focuses on providing comprehensive medical care in the areas of Cardiology and Cardiac Surgery, Neuro Surgery, Gynaecology, Orthopaedics, Gastroenterology, Neurology, Pediatrics, Diabetics, Nephrology and Internal Medicine.

Fortis Malar Hospital has a state of the art Cath Lab and multiple dedicated cardiac operation theatres and intensive coronary care units. Several rare and complex Adult and Pediatric Cardiac surgeries, Orthopedic and Joint replacements, Neurosurgeries and Plastic reconstruction surgeries have been performed at this hospital. The hospital's Obstetrics and Gynaecology services are among the busiest in the city, successfully performing many complicated deliveries and surgeries. They are supported by a dedicated Neonatology unit.

#### **About Fortis Healthcare Ltd**

Fortis Healthcare Limited is a leading, integrated healthcare delivery provider in the Pan Asia-Pacific region. The healthcare verticals of the company span primary healthcare, speciality day care, diagnostics and hospitals, with an asset base in 10 countries, many of which represent the fastest-growing healthcare delivery markets in the world. Currently, the company operates its healthcare delivery network in Australia, Canada, Dubai, Hong Kong, India, Mauritius, New Zealand, Singapore, Sri Lanka and Vietnam with 75 hospitals, over 12,000 beds, over 600 primary care centres, 191 day care speciality centres, over 210 diagnostic centres and a talent pool of over 23,000 people. Fortis Healthcare is driven by the vision of becoming a global leader in the integrated healthcare delivery space and the larger purpose of saving and enriching lives through clinical excellence

#### **FOR MORE INFORMATION PLEASE CONTACT**

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